

ROSWELL INDEPENDENT SCHOOL DISTRICT
PROCUREMENT DEPARTMENT
ADDENDUM #2 FOR RFP NO. 20-07
SECURITY CAMERA SYSTEM DISTRICT WIDE
MARCH 13, 2020 – 2:00 PM

March 5, 2020

Please note the following changes/corrections/clarifications:

- Response to written questions beginning on the following page.

ACKNOWLEDGE ADDENDUM WITH RFP:

Addendums not returned and signed as part of the proposal will be considered non-responsive and rejected.

Company/Firm/Independent Contractor Name

Signature

Date

Questions with Responses

1. Will new solution need to be the Video Insight Video Management System(VMS) currently in place, or will an equivalent be accepted?

For capability with existing systems and training, Video Insight is preferred. Evaluation points may be deducted if the offeror does not meet any criteria. This specific statement is not a disqualifying condition.
2. Will the district be providing all necessary POE switches and patch panels?

Offerers will provide all cabling including patch panels and network hardware per the RFP section 2.1.1:

“This is a “Turn Key Solution”. The offeror is responsible for all aspects of this project from purchasing and installation of all equipment needed, cabling to district standards (see attached) and power to all equipment required, up to and including POE...”
3. Section 3.2.5 Will vendor be required to run conduit for wiring above class room drop ceilings as well?

Conduit is only required by code and in exposed areas. Plenum rated cable above dropped ceilings is acceptable.
4. In buildings where asbestos is present who is responsible for abatement?

RISD.
5. Does the district have any restrictions on Chinese manufactured cameras included in The National Defense Authorization Act? Such as Dahua, Hikvision, Huawei, or any OEM or rebranded versions of these cameras?

No.
6. The RFP states “2.1.5 – Response time must include offeror’s acknowledgement of a reported issue (by phone call or e-mail) within one (1) hour of the issue being reported. And a maximum four (4) hour response time to get to the physical site/location with the reported issue to begin fixing/repairing the issue.” Will there be any exceptions to this?

Evaluation points may be deducted if the offeror does not meet any criteria. This specific statement is not a disqualifying condition.
7. I have one question pertaining to the hard lid ceilings at Washington Avenue. Would you know if the ceilings are made with asbestos material?

With the exception of one of the schools, all asbestos has been previously abated. Please note answer to question #3. Per the RFP, 1.1.1:

“Note: Washington Avenue Elementary is not currently scheduled to have a security camera

system installation. The school is only being used to serve as the model for evaluating and scoring proposals for this request for proposals”

8. #4 Page 7 of RFP 20-07. Part 3.2.1 “ Cameras must be a minimum of 3 megapixel and capable of 720p resolution at a minimum”. I have multi sensor options that have 2 mega pixel sensors x4 sensors for a 8mp image at 1080p. Is this allowed?

Each camera lens should be in front of a minimum 3 MP sensor. Multiple 2 MP sensors would produce 4 individual images at 2 million pixels each. The RISD requirement is based on digitally zooming in on recorded images to be able to identify persons. Previous experience using cameras with 2 MP sensors in typical installations do not produce images that are adequate. The resulting 1080p resolution would meet the minimum requirement however the image would typically be overly pixelated and possibly unusable.

Evaluation points may be deducted if the offeror does not meet any criteria.